

Mr Salomo Mbai



PERSONAL STATEMENT

“Keep it simple and stay focused”

CURRENT EMPLOYMENT

- Lecturer
- Namibia University of Science and Technology (NUST)

PHONE

- +264 (0) 61 207 2194

EMAIL

- smbai@nust.na

LANGUAGES

- English
- Otjiherero
- Afrikaans

OTHER INTERESTS

- Farming
- Business start-ups

1. ROLE AT THE AGRICULTURAL TRADE POLICY INSTITUTE (ATPI)

- Director
- Manager: Livestock and Game Analytics

2. SUMMARY

An Agribusiness Management specialist, with expertise in statistical packages for social scientists. Well versed as an expert in agriculture and macroeconomic issues especially regarding agricultural products marketing and trade in the Namibian economy. Experience in the field of governance in general, i.e., linking livestock farmers to markets and international trade and policy analysis. Proven ability to provide visionary leadership and to build corporate value in the public or private sector; well-connected nationally & internationally.

3. HIGHEST LEVEL OF EDUCATION

- Master of Agricultural Management
- University of the Free State, Bloemfontein, South Africa
- Year awarded: 2002

4. RESEARCH INTERESTS

- Competitive Analysis
- Value chain analysis
- Linking farmers to markets
- Agricultural Trade Policy
- Policy analysis

5. RESEARCH SKILLS

- Technical proposal writing
- Quantitative research
- Qualitative research
- Trade Modelling and analysis

6. PRIMARY AWARDS, CONFERENCES AND PRESENTATIONS

- Polytechnic staff development scholarship for B. Ag. (Hons) and M. Ag. Management
- Best student Honors in Agriculture Management at the University of Free State.
- Second Prize for best poster presented at the Agricultural Economic Association conference in Windhoek Namibia, September 23-26, 2008
- Namibia Agricultural Union (NAU) bursary at Neudamm Agricultural College

7. PROFESSIONAL ASSOCIATIONS

- A member of the Agricultural Economists Association in South Africa (AEASA) since 2020
- International Food and Agribusiness Management Association (IFAMA) since 2021
- Regional Network of Agricultural Policy Research Institutes (ReNAPRI) since 2021

8. RECENT PUBLICATIONS (Selected)

- **Mbai, S.**, Moses, E.N & Batha, Y. 2021. Export Competitiveness of Namibia's timber sector: Implications for forestry sector. *Forestry Ideas*, 2021, vol.27, No 1 (61): 1001-113.
- Uchezuba, D.I. & **Mbai, S.** 2020. Evaluating the potential for improved and sustainable adoption of conservation agriculture in Northern Namibia. *American Journal of Agricultural Research* (2020) 5:106.
- Uchezuba, D.I., **Mbai, S.**, Zimmermann, I. & Bruwer, J. 2019. Investigating Wood pellet torrefaction investment and its economic feasibility in the Krumhuk, Khomas Region of Namibia. *Singer Nature Applied Sciences* (2019) 1:402.
- Uchezuba, I.D., **Mbai, M.S** & Laubscher, K. 2016. An alternative to cooperative marketing system in the southern communal area of Namibia: are farmers willing to pay? *European Journal of Business and Management*, Vol. 8 (24).
- Uchezuba, I.D., **Mbai, S.** and Laubscher, K. 2016. An alternative to Cooperative Marketing System in the Southern Communal Area of Namibia: Are Farmers Willing to Pay? *European Journal of Business and Management*. Vol 8, No 24, pp 70-80.