



NAMIBIA UNIVERSITY
OF SCIENCE AND TECHNOLOGY

Faculty of Natural Resources and Spatial Sciences



ATPI
AGRICULTURAL
TRADE
POLICY
INSTITUTE



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Agricultural Trade Policy Institute (ATPI)

Salomo Mbai & Thinah Moyo

Directors : ATPI

E:mail: smbai@nust.na

Mobile number: +264 81 390 23 76

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Presentation outline

1. Introduction
2. Why ATPI
3. Objectives
4. Key drivers
5. Strategic partners
6. Fundraising strategy
7. Events and outreach
8. Conclusion



1. Introduction

- ATPI is hosted under the Faculty of Natural Resources and Spatial Sciences, **Department of Agriculture and Natural Resources Sciences (DANRS)**
- The institute mandate consist of various activities for the period of **24 months (01 June 2020 to 31 May 2022)** and **beyond the signed grant agreement with GIZ**
- GIZ grant will be supplemented by **own (NUST) financial and sectoral partners financial contributions**

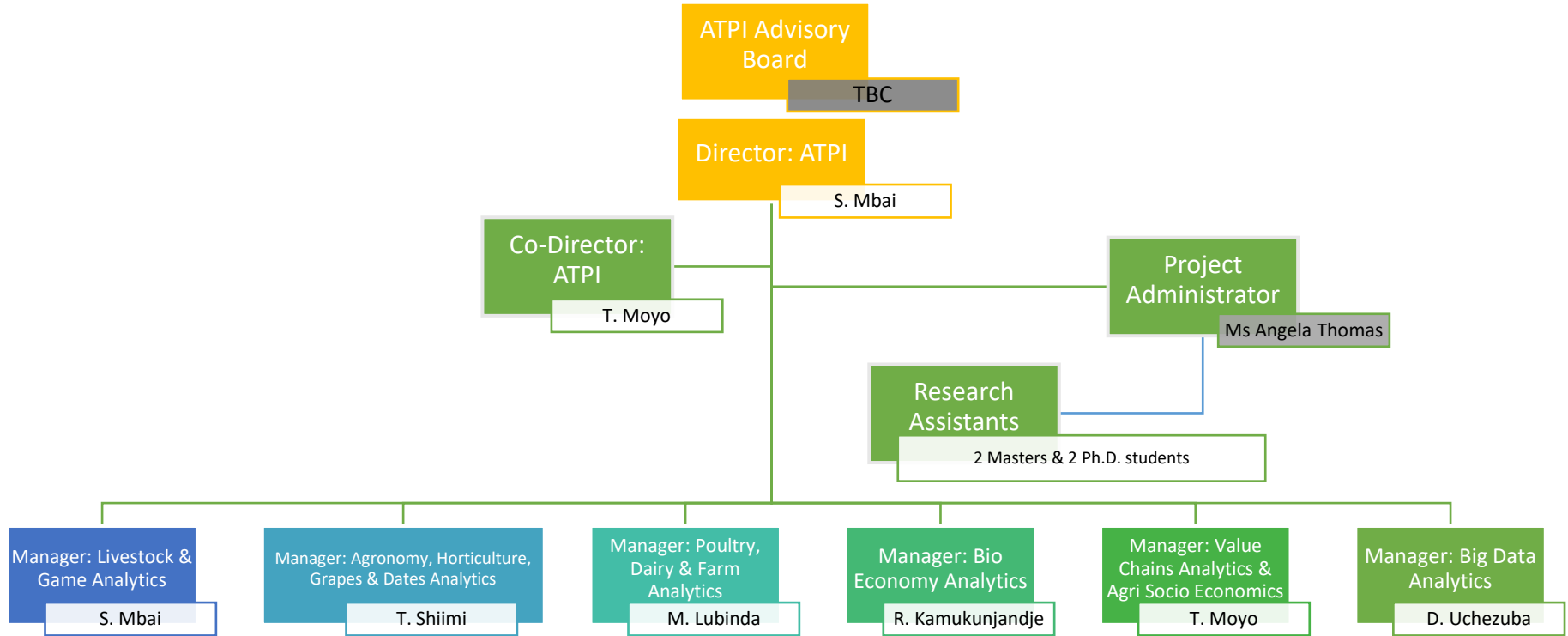
1. Introduction

- Stakeholder survey targeted 35 institutions
 - **28 responded**
 - **80% response rate**
- Survey tool : On-line survey, follow-up with tele calls & validation
- Time frame : **09 November – 05 December 2020**
- Stakeholder survey purpose: basis for ATPI business plan formulation, identification of
 - **training needs,**
 - **training participants &**
 - **training courses**

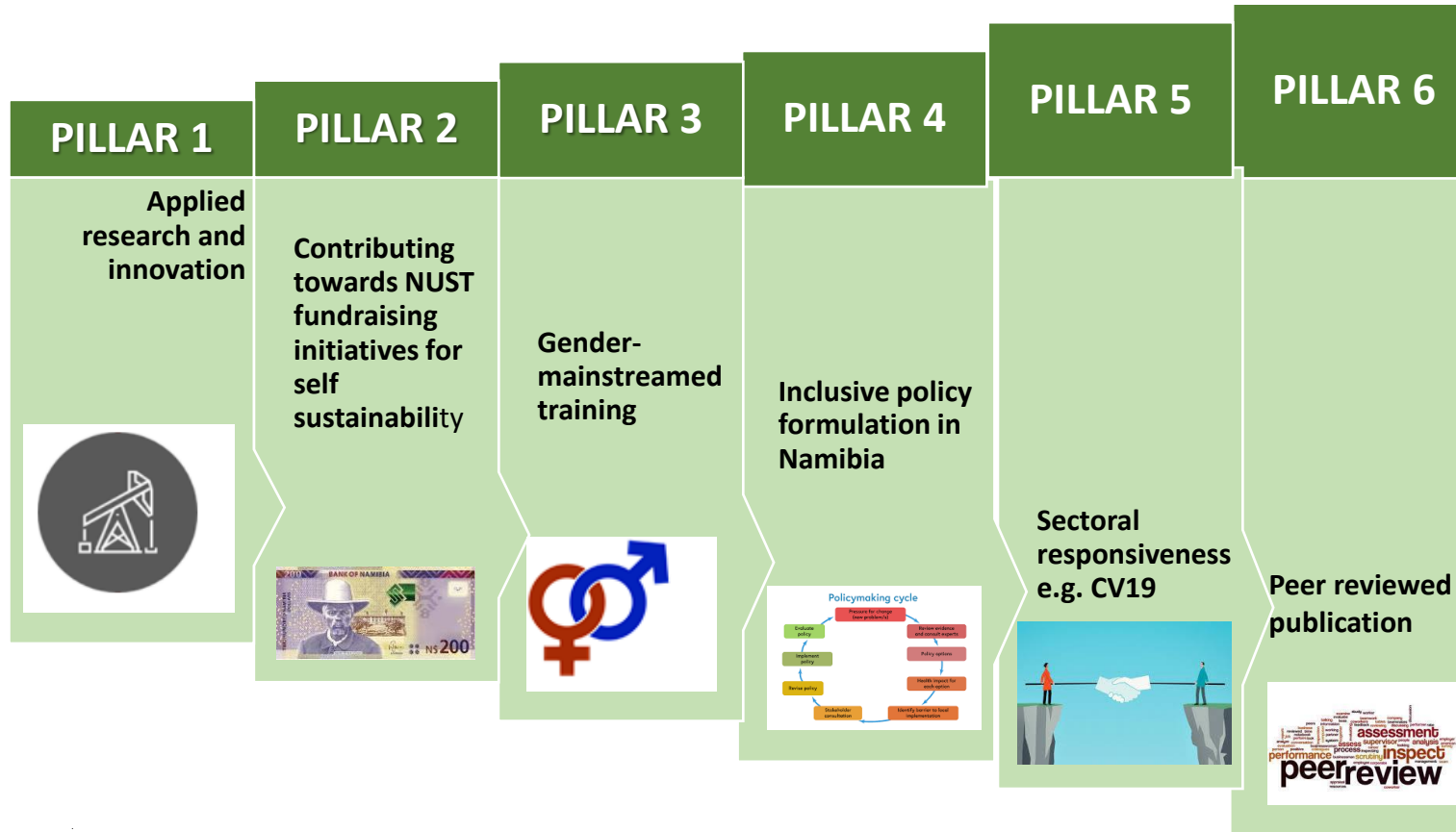
1. Introduction

Name & Surname of Trainee Nominee	Sex	Position	Institution	Respondent e-mail address	Alternative E-mail address	Contact Tel. no.	Contact Cell no.
1. Marieke Voigs	F	KCOA Project Manager	Namibia Organic Association (NOA)	lenipumbu@gmail.com			0817225378
2. Eckhart Fortsch	M	NOA Chairperson	Namibia Organic Association (NOA)	lenipumbu@gmail.com			0811288657
3. Ace Muteo	M	Chief: Information Systems	Meat Board	chiefinfo@nammic.com.na			
4. Fransina Angula	F	Statistician: Trade and Marketing	Meat Board	chiefinfo@nammic.com.na			
5. Christo Viljoen	M	Manager Agric Division	FWB Namibia	ovtjoen@fwbnamibia.com.na	ovtjoen@fwbnamibia.com.na		
6. Anril Vwiers	M	International Trade Specialist	Namib Mills/Namib Poultry	avwiers@namibmills.com.na	AVwiers@NamibMills.com.na	061-290 1194	0818684551
7. Sum-Helena Plaatjie	F	Food Program Specialist	Namib Mills/Namib Poultry	avwiers@namibmills.com.na	SPlaatjie@NamibMills.com.na	061-290 1131	0811264995
8. Willem Kacen	M	TBC	Kaap Agri	schak.pienaar@kaapagri.com.na			
9. Sandri Steenkamp	F	TBC	Kaap Agri	schak.pienaar@kaapagri.com.na			
10. Jaco van Zyl	M	General Manager	Karakul Board	jacovz@agra.com.na			
11. Jenny Komer	F	Office Administrator	Karakul Board	jacovz@agra.com.na			
12. Ben Schernick	M	Director	NAFSAN	info@nafsan.org	info@nafsan.org		
13. Sonya Nghoshi	F	Intern	NAFSAN	info@nafsan.org	info@nafsan.org		
14. Ndeshuwa Shiimi	F	Intern	NAFSAN	info@nafsan.org	info@nafsan.org		
15. Ngaingonetue Uambaru	M	Manager: National Accounts	Namibia Statistics Agency (NSA)	nuambaru@nsa.org.na			
16. Zueve Kahlu	F	Senior Statistician: Agriculture	Namibia Statistics Agency (NSA)	nuambaru@nsa.org.na			
17. Gilbert Mulonda	M	GM: Agronomy and Horticulture Market Development	Namibia Agronomic Board (NAB)	Fidelis.Mwazi@nab.com.na	Gilbert.Mulonda@nab.com.na		
18. Gerson Kampungu	M	Manager: Research and policy development	Namibia Agronomic Board (NAB)	Fidelis.Mwazi@nab.com.na	Gerson.Kampungu@nab.com.na		
19. NAME NOT PROVIDED	F	Manager: Policy Development Analyst	Namibia Agronomic Board (NAB)	Fidelis.Mwazi@nab.com.na			
20. Bertha Ijambo	F	Economist	Namibia Agriculture Union (NAU)	roelie@agrinamibia.com.na			
21. Ms Eben Tjituka	F	Member of Executive Committee	Namibia Emerging Commercial Farmers Union (NECFU)	ngchifindaka@yahoo.com			
22. Mr Daniel H Ngodji	M	TBC	Namibia Emerging Commercial Farmers Union (NECFU)	ngchifindaka@yahoo.com			
23. Elaine Madh	F	Manager Advisory Services	Agri Bank	emadhi@agribank.com.na	emadhi@agribank.com.na	061-2074265	0813021105
24. Alissa Jakob	M	Manager Research & Product Development	Agri Bank	emadhi@agribank.com.na	ajakob@agribank.com.na	061-2074272	0812168990
25. Beata IT Xulu	F	Executive Director	Namibia National Farmers Union (NNFU)	beata.xulu@gmail.com	beata.xulu@gmail.com		
26. Farmer (TBI)	??	Farmer	Namibia National Farmers Union (NNFU)	beata.xulu@gmail.com			
27. Claudia Boamah	F	Policy Analyst	Namibia Trade Forum (NTF)	roberth.simon@ntf.org.na	policyanalyst@ntf.org.na		
28. Mr Siyamba	M	TBC	Agro-Marketing and Trade Agency (AMTA)	lucasi@amta.na			0811555945
29. Ms Handunge	F	TBC	Agro-Marketing and Trade Agency (AMTA)	lucasi@amta.na			0811585729
30. Gulherme Sindjenge	M	Agro-Business Analyst	Ministry of Agriculture, Water and Land Reform (MAWLR)	mulungam@gmail.com			0817166666
31. Saima Nghisidi	F	Agro-Business Analyst	Ministry of Agriculture, Water and Land Reform (MAWLR)	mulungam@gmail.com			0814555463
32. PJ Bergh	M	Manager: Agribusiness Central Region	Standard Bank	gerhard.mukuahima@standardbank.com.na			0811289228
33. AM Witbooi	M	Manager: Agribusiness Central Region	Standard Bank	gerhard.mukuahima@standardbank.com.na	Michael.Witbooi@standardbank.com.na		0813555400
34. Lolita DeAlmeida	F		UN Food and Agriculture Organisation (FAO)	Ferdinand.Mwapopi@fao.org			
35. Mbapeua Karutjaiva	M		UN Food and Agriculture Organisation (FAO)	Ferdinand.Mwapopi@fao.org			
36. Mr. Isaac Nathinghe	M	Executive: Strategy and Business Development,	MeatCo	INathinghe@meatco.com.na		0613216439	0811686178
37. Ms Martina Krollier	F	Marketing Manager	MeatCo	INathinghe@meatco.com.na	MKrollier@meatco.com.na	0613216309	0811429719
38. Mr Sylvanus Nambala	M	Chief NDA	National Planning Commission (NPC)	srkalimba@gmail.com		0612834037	
39. Ms Emilia Kambundu	F	NDA	National Planning Commission (NPC)	srkalimba@gmail.com		0612834037	
40. Mabakeng Mukela	??	Principal Economist-Regional Integration	Bank of Namibia	Erwin.Naimhwaka@BON.COM.NA			
41. Saara Kashaka	??	Principal Economist - International Economics	Bank of Namibia	Erwin.Naimhwaka@BON.COM.NA			
42. Jeanetha Tjutura	F	TBC	Ministry of Industrialisation & Trade	Nditah.Robiati@mitsmed.gov.na			
43. Salom Haidula	M	TBC	Ministry of Industrialisation & Trade	Nditah.Robiati@mitsmed.gov.na			

1. Introduction - management structure



2. Why ATPI?



3. Objectives (GA)

I) Establishment of the Agri-Trade Policy Institute (ATPI) at the Namibia University of Science and Technology, in close collaboration with:

- *Standard Bank Namibia*
- *Namibia Statistics Agency (NSA)*
- *NamibMills*
- *Agribank*
- *GRN (MAWLR, MET, MIT & NPC)*
- *Meat Board of Namibia (MBN)*
- *First National Bank*
- *Namibia Trade Forum (NTF)*
- *Agricultural Trade Forum (ATF)*
- *Namibia National Farmers Union (NNFU)*
- *Namibia Agricultural Union (NAU)*
- *Namibia Emerging Commercial Farmers Union (NECFU)*
- *Competition Commission of Namibia (NaCC)*



3. Objectives (GA)

II. Development of technical administrative, long-term research capacity and building sustainable partnerships with regional and global partners, such as the:

- *Bureau for Food and Agricultural Policy (BFAP) : MoU signed*
- *University of Hohenheim and the University of Bonn*
- *Technical and financial support will be used for capacity development of ATPI and sector-wide stakeholders*
- *A three-pronged approach will be deployed for capacity development, namely formal qualification through post-graduate studies, comprehensive training courses and exchange visits to partner institutions*
- *Development of technical administrative, long-term research capacity and building sustainable partnerships*

3. Objectives (GA)

III. Establishment of a continuous intersectoral agri-trade policy dialogue to enhance evidence-based, coordinated and efficient policy development, monitoring and evaluation

- *Two public lectures completed (Feb 2020 & Mar 2021)*
- *Ten public lectures planned for 2021*
- *Data collection for the 1st Namibia ATPI Baseline (Ag. Outlook 2021)*
- *Outlook focus:*
 - i) Objectively inform and support decision-making by key stakeholders*
 - ii) Formulation of solutions that are based on independent research underpinned by industry experience*



4. Key drivers

a) Capacity-building Programme:

- i. Provision of scholarships to the Agribusiness Management programme (Two Master and two PhD students)
- ii. Provision of comprehensive training courses to stakeholders in the agri-trade sector and ATPI staff

b) Research Partnerships

- i. Exposure and networking visits to regional and international institutes/centres with similar research focus and functionality as the Namibian ATPI
- ii. Joint research papers and contract research in cooperation with similar institutes/centres
- iii. Attendance of research-related events and hosting of own research and public dialogue events

5. Strategic partners - International

The research partnership will include the following institutions:

- i. **Bureau for Food and Agricultural Policy (BFAP) in South Africa**
- ii. **Bureau for Economic Research (BER) in South Africa**
- iii. **Standard Bank Centre for Agribusiness Development and Leadership in South Africa (University of Stellenbosch)**
- iv. **Institute of Agricultural Sciences in the Tropics at the University of Hohenheim in Germany**
- v. **EUROCARE at the University of Bonn in Germany**
- vi. **Minnesota Economics Big Data Institute in the United States of America**
- vii. **Wageningen Economic Research Institute in the Netherlands**
- viii. **Trade Law Centre (tralac)**

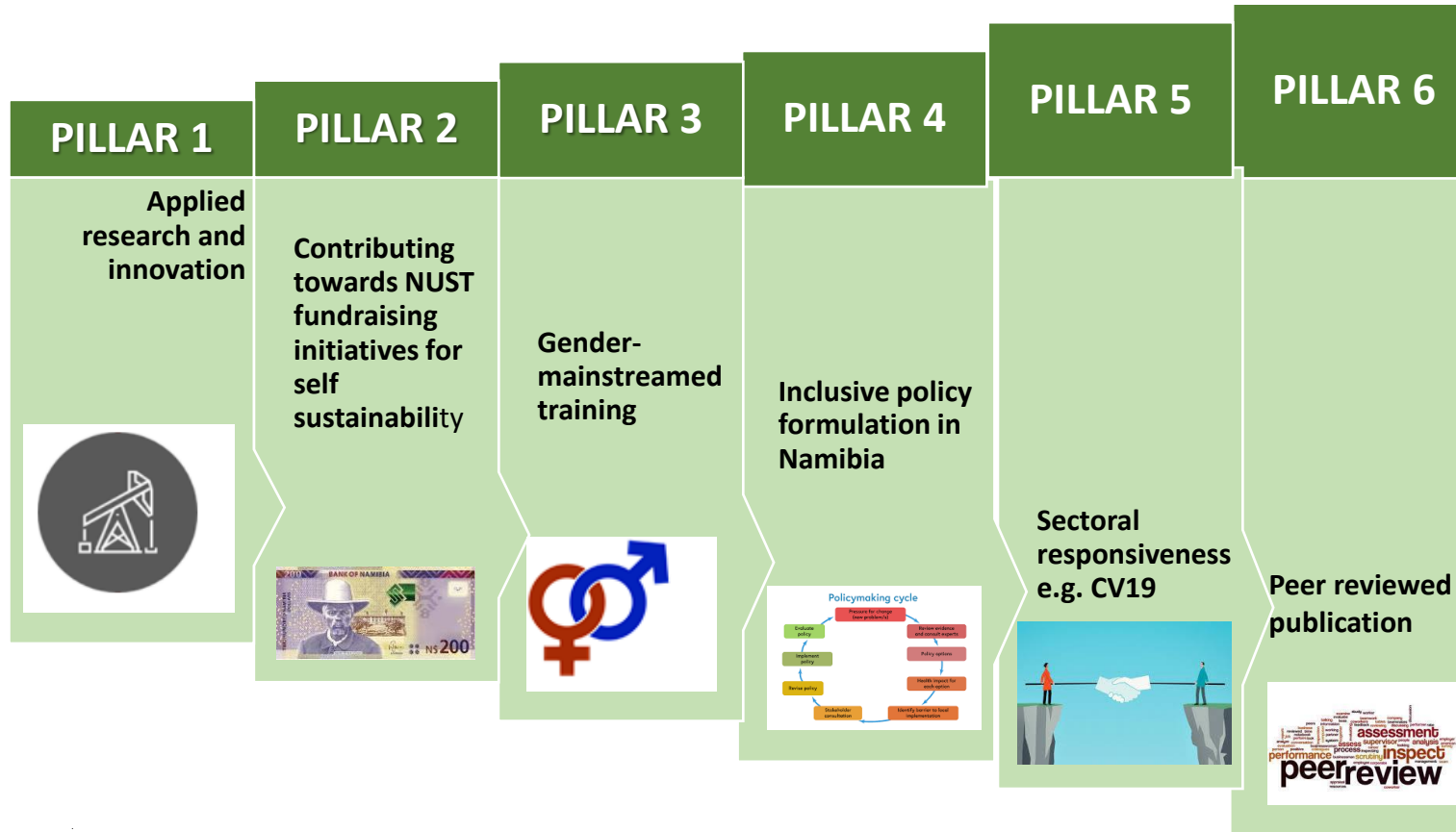
6. Fundraising strategy

- Developing a training programme **with the aim of generating additional income**
- **Piggybacking on research networks** to ensure high quality grant applications through peer-reviewed and quality assured bidding processes
- **Increase administrative support for complex grant application**
- **Building financial reserves** to directly support individual funding for new and innovative research areas
- Mapping ATPI research strengths in research onto existing and **emerging funding priorities and collaboration with leading partners**
- Recruiting **visiting scholars and research fellows**, who have success in raising research funds
- Increased **visibility at public forums to promote and market ATPI** strengths and outputs to enhance funding avenues

7. Outreach/ Events

- i. *Agricultural Economics Association of South Africa (AEASA) annual conference (ATPI/NUST will host the AEASA 2022 conference)*
- ii. *Namibia Agricultural Union (NAU) Agricultural Outlook (2021-2023)*
- iii. *International Food and Agribusiness Management Association (IFAMA) annual conference*
- iv. *European Biomass annual Conference and Exhibition (EUBCE)*
- v. *African Association of Agricultural Economists (AAAE) annual conference*
- vi. *Annual Subscriptions (IFAMA, AEASA, EUBCE, ReNAPRI, AAAE, IAAE)*

7. Why ATPI?



8. Conclusion





Thank you!
